



Valders Location:
16322 W. Washington St.
Valders, WI 54245

Wrightstown Location:
361 Cty Rd U
Wrightstown, WI 54180

Contact us:
920-775-9600
cpfeeds@cpfeeds.com
www.cpfeeds.com

Thank you for doing business with CP Feeds, LLC. We are excited to begin a business partnership with you. This packet includes all of the information you will need to get to know CP Feeds LLC and what we offer:

- The CP Feeds' Fact Sheet
- Bag Route
- Early Order Discount
- CP Feeds' History

- SiloStop
- Bin & Bunker Labeling
- Credit Application
- Sales Tax Exempt Form



Overview

CP Feeds would like to thank you for choosing us as your feed provider. We appreciate your business, and we look forward to our continued business relationship.

Nutritionists:

We employ nine trained nutritionists that are committed to improving your overall bottom line while encouraging teamwork throughout your dairy.

Contracting Feed:

For price protection and market advice contact Larry Dvorachek or Gloria Bubolz at (920)-775-9600.

24 Hour Service:

Feed deliveries Monday through Friday. For emergency feed service (weekends or holidays), call the office, follow instructions, and someone will return your call.

Keep-Fill Program:

Office personnel monitor daily feed usage and automatically schedule your next delivery. All keep-fill accounts automatically receive the 2% early order discount.

Load Size Flexibility:

Bulk deliveries can be made with 20-ton quad-axle trucks or 24-ton semi trucks.

Bag Route Delivery Service:

Delivery to your farm every two weeks. Our office personnel will contact you two days before your scheduled delivery date. For more detailed information, see page 5 of this packet.

2% Early Order Discount:

Receive a 2% discount with a two-day advanced notice on deliveries Monday through Thursday only *no Fridays*. For more detailed information, see page 6 of this packet.



Overview Cont.

Billing Information:

The billing period ends the 19th of each month and statements are mailed on the 20th or the next business day after the 20th. They can also be faxed or emailed. For statement concerns, contact us at (920)775-9600.

2% Cash Discount:

Given to customers who pay their statement balance in full by the 27th of each month.

Bulk Feed Bins:

New and used feed bins are available to purchase. For more on our bin programs, contact Mike Zutz at (920) 775-9600.

Grain Storage:

Customer grain can be stored at any of the following CP Feeds partners:

- Country Visions: Chilton, Kiel, Mishicot, Valders, Whitelaw, Random Lake/Cedar Grove

Normal drying and storage charges apply. There is not an out charge if grains are milled through CP Feeds. If you have soybeans stored at any of the partners, they can be used as roasted beans through CP Feeds.

CP Feeds is “Committed to Our Customers’ Success”



Fact Sheet

Largest Selection of Feed Ingredients in Northeastern Wisconsin:

By stocking more ingredients than anyone else, we give your nutritionist the choices they need to put together a ration that provides the performance you demand and the best use of your dollar. We carry products from a variety of companies including: Alltech, Arm & Hammer, Diamond V, Land O'Lakes Purina Feed, QLF, Westway and Zinpro.

Computer Controlled Batching System

Our state of the art blending system gives you the right mix every time. We take human error out of the process. This prevents over- or under weights or missed ingredients. The computer also keeps an exact record of what went into your mix, providing you with added peace of mind.

Dairyland Laboratory Quality Assurance Program

Each month we submit multiple samples of our raw ingredients and finished mixes for analysis to verify they meet stated specifications. We also do a finished feed mixer evaluation to assure you that every pound of feed is the same.



Community Involvement

CP Feeds created the Youth Proficiency Program in 2001 to support local youth with their 4-H and FFA project animals. Participants have exhibited at all levels, from county fairs to national shows. Through this program, CP Feeds donates over \$4,000 annually to participating individuals who purchase feed from CP Feeds or one of our partners.

HACCP



Hazard Analysis & Critical Control Points

CP Feeds has been HACCP certified since 2012. HACCP is a management system in which food safety is addressed through the analysis and control of biological, chemical and physical hazards from raw material production, pro-curement and handling, to manufacturing, distribution and consumption of the finished product. HACCP is being used world-wide to ensure the safety of consumer foods.

Fast Facts

CP Feeds shipped over 600,000 tons of feed in 2020

CP Feeds averages of over 100 loads of feed a day

CP Feeds delivers feed to 18 counties in Wisconsin

CP Feeds fleet consists of 30 semis and 7 quad trucks



HISTORY

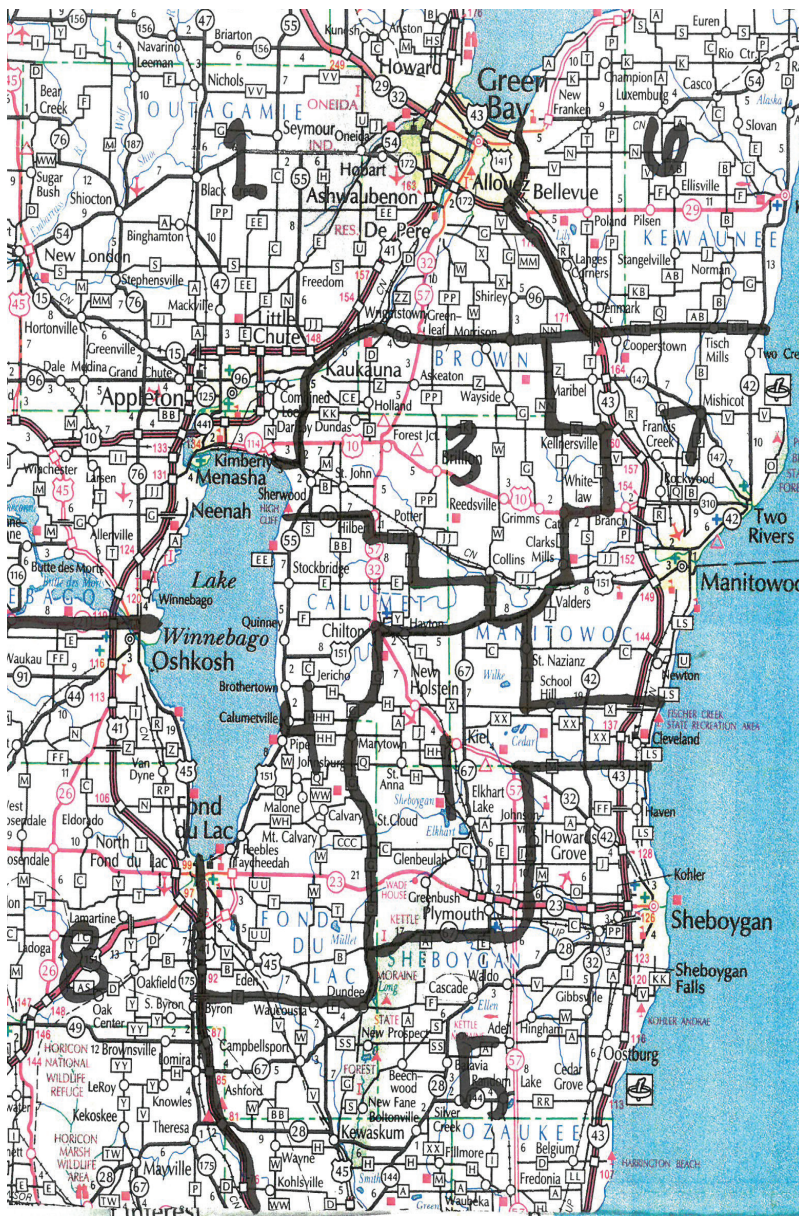
CP Feeds is a joint venture of Collins Agri-Services and Premier Feeds. Premier Feeds was a consolidation of four Northeast Wisconsin Co-op's feed departments. We began business in July of 2000.

- 2000 ◆ CP Feeds, LLC began
- 2001 ◆ Production started at the Valders feed manufacturing facility
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- 2005 ◆ Steady growth required expanding ingredient storage, batching scales, and micro-feeders
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- 2007 ◆ A second grinder and an annex were added to increase storage for commodities received by rail
- 2008 ◆ Additional warehouse space was added
- 2009 ◆ Equipment upgrades including VFD for feeders were added to increase throughput
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- 2011 ◆ The feed division of Agri-Land Co-op and the Malone production facility were added through the merger of one of our co-op partners, and a 10,000 ft² warehouse was added to accommodate our growing SiloStop and bunker cover business
- 2012 ◆ CP Feeds became HACCP Certified
- 2013 ◆ 13,000 square foot warehouse added
- 2014 ◆ Major expansion including bulk ingredient storage, load-out bins and advanced calf feed manufacturing system.
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- 2016 ◆ Construction began on new mill in Wrightstown, WI. Feed production slated to begin in the spring of 2018.
- 2017 ◆ The feed division of Kettle Lakes Coop was added through the merger of Country Visions Coop and Kettle Lakes Coop.
- 2018 ◆ Feed production in Wrightstown began.



ROUTE DELIVERY PROGRAM

As an added convenience to our customers, CP Feeds created our bag route delivery program. We have two delivery trucks complete with their own forklift to drop off pallets of product to each farm on the route. The trucks typically run Monday through Thursday and deliver to each farm every two weeks. The delivery route map and schedule can be found at www.cpfeeds.com



Orders can be placed during regular business hours, Monday through Friday.

- Two days prior to each scheduled stop, CP Feeds will call you to see if an order is needed.
- Products for route delivery include all custom mixes in bags and all standard bag items.
- Pallets can be placed on the farms, but at a cost to the customer. A rate of \$30/hour will be charged.
- A drop box for invoices should be established between the producer and route driver.
- A \$25 service fee will be charged for each delivery.
- If a holiday affects the route delivery, all routes may be reorganized. Please see our route delivery schedule at www.cpfeeds.com
- Please call 920-775-9600 to find out which route is efficient for you.
- Boundaries may change, subject to CP Feeds.



EARLY ORDER DISCOUNT

CP Feeds offers a 2% discount to customers who order in advance. The orders need to be placed two days in advance and deliveries are scheduled for Monday through Thursday only; the discount does not apply to orders delivered on Friday.



SILOSTOP

As feed prices rise, it is important to use every tool possible to preserve your valuable forages. Along with good harvesting and packing practices, a proven barrier plastic should be part of a complete forage storage system.

However, all barrier plastics are not the same. Silostop is the original barrier plastic, allowing 60% less oxygen transmission than its competitors. It has been proven in both independent and university research trials to reduce the air that causes spoilage.

As a Silostop distributor, we have the benefit of receiving products directly from the factory. We have the largest on-hand supply of Silostop in East Central Wisconsin, and we also carry the widest variety of sizes to fit your needs. Silostop now sells larger sizes including 78 feet x 1000 feet and 88 feet x 1000 feet. We also carry a complete line of black and white plastic products, including new larger sizes.



CP Feeds has grown steadily since beginning business in 2000, including the addition a 10,000 foot warehouse to accommodate our Silostop growth. Our feed delivery service sets us apart from other mills, allowing us to service farms all across the state. We are then able to deliver your Silostop directly to you.

Please contact your CP Feeds' nutritionist or Mike Zutz at (920) 775-9600 for more information.



BIN & BAY LABELING



Since July of 2011 we labeled each bay or bin that we deliver products into. As farms continue to grow, there are more employees placing orders on each farm and more feed storage locations. To avoid any confusion, we have added these labels to aid your employees, our staff and our truck drivers in the delivery process.

We are instructing your nutritionist to include this number as an integral part of the mix or recipe's name. Examples are as follows:

- Low group protein to go in bin 1 = B1 Low Group Protein
- High Group protein for commodity bay 3 = Y3 High Group Protein
- Prefresh to go in bin 4 = B4 Prefresh

If you notice any issues with your bin labels, please contact Mike Zutz at 920-901-8053.

